



Jarrod Sharp

Partner

St. Louis
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PRACTICES

- Real Estate
- Real Estate Tax Credits
- Real Estate Financing

EDUCATION

- Saint Louis University School of Law, J.D., cum laude, 2001, Member, St. Louis University Law Journal, Participant, Moot Court
- University of Illinois at Urbana-Champaign, B.A., Political Science, 1998

ADMISSIONS

- Illinois
- Missouri

EMPLOYMENT

- Thompson Coburn LLP Partner, 2012-Present
- Armstrong Teasdale LLP Associate, 2001-2011

COMMUNITY

- Mary Ranken Jordan and Ettie A. Jordan Charitable Foundation, Advisory Committee
- City Garden Montessori School, Board Member
- Member, 2016-17 Class of Leadership St. Louis, FOCUS St. Louis

Jarrod is the chair of Thompson Coburn's Tax Credits practice.

With over 20 years of experience representing lenders, community development entities and investors in connection with a broad range of tax credit, real estate, commercial finance and specialty lending projects, Jarrod routinely works on economic and community development projects that utilize one or more state and federal tax credits and other incentives like real property tax abatement to finance the construction and/or rehabilitation of real property. From start to finish, Jarrod manages these highly sophisticated projects, which require a significant amount of time and specific legal experience, as well as close collaboration among real estate developers, lenders, investors and governmental bodies.

In his robust commercial finance practice, Jarrod works closely with transaction parties to document and close investments used for working capital, recapitalizations and debt refinancings. Jarrod has unique experience representing community development lenders who utilize the new markets tax credit program to make debt investments in operating businesses in low-income communities. These transactions are often made to companies on below-market and subordinate terms, and, as such, Jarrod has extensive experience representing subordinate and mezzanine lenders in connection with complex intercreditor issues. Jarrod also represents syndicators and lenders who make warehouse loans to fund syndications of various state and federal tax credits.

Jarrod is proud of his leadership in the tax credit arena and honored to work on projects across the U.S. that spur impactful economic and community development. He enjoys the collaborative nature of these transactions and the opportunity to serve as a connection point for banks, investors, developers and government authorities. Jarrod also closely tracks new areas of tax-advantaged investment, such as Qualified Opportunity Zones created by the 2017 tax law, and can work with either investors or developers to explore whether a Qualified Opportunity Fund may be a good fit for a project or investment.

Presentations

- Panel: Beyond the Basics of New Markets Tax Credit Workshops, Novogradac New Markets Tax Credits Conference, October 2021
- Panel: Advanced NMTC Concepts, Novogradac New Markets Tax

Credits Conference, January 2020

- Panel: Hot Topics and Emerging Trends, Novogradac New Markets Tax Credits Conference, October 2019
- Panel: How to Submit a Winning NMTC Application, Novogradac New Markets Tax Credits Conference, June 2019
- Panel: Measuring Community Impact, Novogradac New Markets Tax Credits Conference, January 2019