



Matt Buesching

Partner

St. Louis
314 552 6376 direct
314 552 7000 fax
mbuesching@thompsoncoburn.com

PRACTICES

- Real Estate
- Real Estate Finance

EDUCATION

- Vanderbilt University Law School, J.D., 2001, President, Vanderbilt Bar Association, Jordan A. Quick Memorial Award
- Vanderbilt University, B.A., 1998

AFFILIATIONS

- American Bar Association
- The Missouri Bar
- Illinois State Bar Association
- The Bar Association of Metropolitan St. Louis

ADMISSIONS

- Illinois
- Missouri

EMPLOYMENT

- Thompson Coburn LLP Partner, 2010-Present Associate, 2004-2009
- Blackwell Sanders Peper Martin LLP Associate, 2001-2004

COMMUNITY

- Willows Way, Board President, 2011, Board of Directors, 2009-2011
- Concordia Lutheran Church, Nominating Committee, Child Nurture Board, Child Nurture Team

Matt is a highly dedicated legal advisor who provides guidance to clients on complex data center and real estate transactions. He serves as a vice chair of Thompson Coburn's Real Estate group.

Matt represents a broad range of clients on real estate matters throughout the United States, including data center owners and operators, real estate developers, commercial, industrial and multifamily property owners, financial institutions and institutional real estate investors, and commercial landlords and tenants.

Clients and other attorneys regularly turn to Matt to lead their most complex development, financing, and leasing real estate projects. Matt coordinates all aspects of these deals, which require tremendous organization and a broad range of legal experience. He leads document drafting and negotiation, addresses legal and business issues, negotiates financing and equity agreements, and handles any necessary negotiations with tenants or landlords. Through his extensive experience on complex real estate projects, Matt has developed a client-focused philosophy that emphasizes speed, practical guidance, and a total commitment to meeting a client's business objectives for a deal.

Matt's data center practice includes leading acquisitions of data centers in the United States and Canada; drafting and negotiating various types of data center leases, management agreements and service level agreements; and advising data center owners and operators on all aspects of data center operations.

Matt also has extensive experience representing real estate developers in connection with all aspects of commercial and industrial development projects. In addition to providing counsel on the RFP process and the best ways to navigate development issues, Matt advises developers on strategies for procuring capital from financial institutions and alternative equity sources.

He plays a similar advisory role for financial institutions, institutional real estate investors and borrowers in a variety of lending transactions, including real estate acquisition, tax credit, leasehold and construction financing transactions, as well as HUD-insured and conduit loan transactions.

Presentations

- Corporate Associate Best Practices Panel -- Organizer and Moderator, Thompson Coburn LLP; St. Louis, Missouri, October 2017
- Corporate Associate Best Practices Panel-- Organizer and Moderator, Thompson Coburn LLP; St. Louis, Missouri, November 2015
- Practical Tips for Buying and Selling Your Home; Thompson Coburn LLP, St. Louis, Missouri, September 2014
- Corporate Associate Best Practices Panel-- Organizer and Moderator, Thompson Coburn LLP, St. Louis, Missouri, February 2013
- Negotiating Long-Term Ground Leases for Build-To-Suit Buildings; National Business Institute Seminar, Clayton, Missouri, April 2010

Publications

- "Key Issues in Negotiating Financeable Ground Leases"; *Thompson Coburn LLP E-alert*, July 2017
- "Restructuring Commercial Real Estate Loans"; *Thompson Coburn LLP E-alert*, January 2011