

insights

TYPES NOT MAPPED YET September 16, 2015 | TTR not mapped yet | David D. Farrell, Brian W. Hockett

Dealing with Financially Troubled Customers Outside and Inside of Bankruptcy

Webinar

This presentation is designed to provide business professionals involved in supplying goods and/or services on credit with the latest and most effective strategies for dealing with customers experiencing financial difficulty.

Topics to be addressed include:

- Remedies and relief that trade suppliers can pursue outside of bankruptcy to improve collections and recoveries from delinquent customer
- Various measures that trade suppliers can employ to minimize potential credit losses that they might otherwise experience as a result of a customer's subsequent bankruptcy filing
- Appropriate steps and precautions that trade suppliers should undertake upon learning that a customer has become the subject of a bankruptcy proceeding
- Different strategies for fending off attempts by bankruptcy trustees and other bankruptcy estate representatives to recapture payments or other transfers that your company may have received prior to a customer's bankruptcy filing

Those business professionals interested in learning about these and other topics critical to effectively dealing with financially-troubled customers are strongly encouraged to attend.

CLE

The live presentation of this program was approved for 1.0 hour general CLE credit in California and Illinois, and 1.2 general CLE credit in Missouri. CLE credit is no longer available for this recording.

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