



## James

**James L. Fogle**  
**Senior Counsel**

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St. Louis

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### MY SERVICES

Corporate Law

Private Wealth

Mergers & Acquisitions

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### EDUCATION

Duke University School of Law, J.D., *Order of the Coif*, 1975

Whitman College, B.A., Economics, 1972

Phi Beta Kappa, National Merit Scholar

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### ADMISSIONS

Missouri

Illinois

**My long career working with medical groups and hospitals gives me key insights into the complex issues and risks health care providers face.**

#### overview

Jim Fogle serves as a key advisor to local and regional medical groups and hospitals. He has spent his career advising physician practices, dentists, orthodontists, urgent care centers, hospitals, and other health care businesses, helping them assess risk, attract and retain personnel, and expand their operations.

He draws on his extensive contracts experience to draft and negotiate employment contracts and all types of agreements, including those with managed care entities and vendors. He handles physician credentialing, sensitive personnel issues, and letters of intent.

Jim has also guided medical groups through all manner of transactions, from the construction and development of surgery centers, diagnostics centers, and cancer centers, to the rapid expansion of a regional urgent care provider. Jim's work for small critical-access hospitals has involved complex real estate tax questions, protracted lease disputes, and transaction advice specific to the USDA, the primary lender for rural hospitals. He has also helped design successful physician recruitment programs.

Jim's advice is overlaid by the complicated regulatory issues affecting health care entities. He ensures that clients are compliant with HIPAA and other federal regulations, and places an emphasis on practical solutions that avoid litigation and provide a clearer path to resolution.

Jim has extensive experience leading corporate and contracts work for a variety of other businesses and has assisted clients inside and outside of the medical sector with estate planning issues.

#### affiliations

- Estate Planning Council of Metropolitan St. Louis
- Bar Association of Metropolitan St. Louis, Employee Benefits Committee
- The Missouri Bar, Tax Committee
- American Bar Association, Health Law Committee

- American Health Lawyers Association

## recognitions

- Listed in The Best Lawyers in America, 2008-2024

## presentations

- **"Physician Recruiting and Employment Contracts"**  
Program for The Alliance of Medical Recruiters Convention, 2002
- **"Choosing the Best Entity for New Business"**  
2001
- **"Retirement Plans Update"**  
Program for the Missouri Society of CPA's, 1997
- **"Purchase Contracts and Buy-Sell Agreements for Medical Practices"**  
Program for Saint Louis University Medical School Residents, 1993
- **"Legal Aspects of Professional Practice"**  
Washington University Dental School, 1989; Saint Louis University Dental School, 1989; Illinois Academy of Family Pediatrics, 1990; Saint Louis University Medical School Residents, 1993; UMSL School of Optometry, 1993
- **"Commencing Professional Practice— Legal Relationships and Their Significance"**  
Annual Meeting of the National Medical Association in Las Vegas, Nevada, 1990
- **"Wills and Trusts"**  
National Business Institute Program on Elder Law, 1990