



Mark

Mark David Graham
Partner

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New York
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MY SERVICES

Real Estate

EDUCATION

Harvard Law School, J.D., 1983
State University of New York at Stony Brook, B.A.,
summa cum laude

ADMISSIONS

New York

When you've walked your clients through the number of real estate cycles I have, you develop the context and judgment to position them optimally.

overview

Mark Graham deftly steers financial entities and commercial borrowers through all aspects of real estate lending and finance, including workouts and loan restructurings. He excels at simplifying challenging or distressed situations so that his clients can make more confident decisions.

U.S. and international banks regularly turn to Mark to help them finance real estate loans, sales, redevelopment and new construction projects across the country. He has particular experience in real estate workouts and restructurings in construction lending and bridge acquisition financing—both inside and outside of bankruptcy.

For buyers and sellers alike, Mark's diverse deal portfolio spans numerous industries and property types, including multi-family housing, shopping centers, electrical and hydroelectric plants, retail and office locations, gas stations, manufacturing facilities and warehouse spaces. He also advises on leasing matters.

Clients appreciate Mark's creative yet pragmatic approach to problem-solving. When a loan needs to be worked out, for example, it takes experience and judgment to understand which solution is realistic, be that a possible enforcement action, taking a deed in lieu of foreclosure, proceeding with foreclosure or a modification in forbearance agreement that keeps the loan afloat.

experience

Real Estate Finance:

- \$300 million multistate loan (representing the lender) for water cooling facilities.
- \$1 billion multistate loan (representing the borrower) for aluminum manufacturing facilities.
- \$300 million shopping mall loan (representing the lender).

Real Estate Transactions:

- The sale of automotive facilities, and the purchase and sale of retail shopping malls, office buildings and multi-family housing complexes.

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in my free time

I am an avid sports enthusiast. I also enjoy delving into the intricacies of historical events, particularly the Civil War.