



Susan

Susan E. Fisher
Partner

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Dallas

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MY SERVICES

Corporate Finance & Securities
Corporate Law
Mergers & Acquisitions
Health Care
Cannabis
Information Technology
Manufacturing

EDUCATION

SMU Dedman School of Law, J.D., *cum laude*, 2012
University of Texas at Austin, Master in Professional Accounting, 2006
Southwestern University, , *magna cum laude*, 2005
Accounting and Spanish

ADMISSIONS

Texas

My favorite part of handling deals is effectively negotiating to procure the desired outcome for my client in collaboration with all parties involved.

overview

A skillful and experienced transactional attorney, Susan Fisher guides clients in a variety of domestic and international corporate deals, including mergers and acquisitions, stock purchases, asset purchases, senior and subordinate financings, offerings of private securities, and initial and follow-on venture capital financings. Susan also advises on corporate governance matters, assisting clients in entity formation, restructurings, board and shareholder resolutions, commercial contracts, and other matters.

Susan's clients include public and private companies, portfolio companies, private equity funds, and individual and institutional investors in industries such as technology, healthcare, energy, hospitality, investment banking, manufacturing and business services. Bringing years of experience representing both the buyer and seller side, Susan handles all phases of transactions, from inception to closing. She draws on her professional and academic background as a CPA to gain a thorough understanding of clients' financial circumstances and objectives for each transaction. Susan routinely shepherds deals exceeding \$1 billion to successful resolutions.

Clients appreciate Susan's multifaceted perspective and her clear explanations of the transaction process. Her broad knowledge base and valuable insights enable her to spot issues early on and resolve them quickly. In addition, Susan orchestrates collaborative efforts with firm attorneys across many practice areas to respond to potential problems and better help clients take advantage of opportunities.

experience

Mergers & Acquisitions

- Represented an IT infrastructure company in the sale of its equity to a private equity buyer for \$110 million.
- Represented a U.K.-based data and document services company in an MBO transaction in the U.S.
- Represented a non-profit institution of higher learning based in India in the acquisition of a second non-profit institution in the U.S.

- Represented the owners of a dental supply company in the sale of a minority interest for \$6 million.
- Represented a billion dollar cannabis company in California in its acquisition of three companies for a total value of \$34.5 million.
- Represented an IT consulting and support company in its acquisition of five companies for a total value of \$52.25 million.
- Represented a full service trucking and transportation services company in Michigan in the sale of its company for \$10.85 million.
- Represented a Houston-based drilling contractor in a \$100 million merger combination transaction.
- Assisted in the representation of a Chinese company in its proposed \$1.2 billion acquisition of a division of a U.S. public company.
- Represented an Asian conglomerate in the sale of a major apparel manufacturer to a strategic buyer.
- Assisted in the representation of a private equity firm in its acquisition and disposition of various portfolio companies in the restaurant industry.
- Assisted in the representation of a public company in a public tender offer and merger transaction.
- Represented a China-based client in the sale of equity securities to a Chinese investor for \$140 million.
- Represented a home health care company in the sale of its assets to a private equity sponsor.
- Represented an electronic circuits manufacturer in its purchase of certain assets from a multinational technology company.
- Represented a Texas-based bank holding company and its wholly-owned subsidiary Texas state-chartered bank in a merger combination transaction.
- Represented two privately-held affiliated corporations in the business of commercial construction as general contractors focused on the expansion and renovation of hospitals and other medical facilities in New England in the sale of substantially all of their assets for approximately \$18 million.
- Represented a privately-held cattle feeding business in the purchase of two cattle feedyards in Haskell County, Kansas, for approximately \$35 million.
- Represented an employee-owned oilfield, chemistry and biotech solutions company in its proposed sale for approximately \$200 million.
- Represented a private equity fund in the sale of one of its portfolio companies in the business of providing skilled home care and hospice services for approximately \$51 million.
- Represented the U.S. subsidiary of a British conglomerate in its acquisition of a Texas-based manufacturer of cold brew coffee concentrate for approximately \$15 million plus an earn-out.

Private Equity and Venture Capital Transactions

- Represented a fund sponsor in the formation of a co-investment vehicle targeting investments in renewable energy infrastructure projects.
- Represented a fund sponsor and its funds in various combination and restructuring transactions.
- Represented a private software company in an offering of convertible promissory notes to institutional investors.
- Represented the principals of a fundless sponsor in the formation and capitalization of a new private equity group.

affiliations

- Dallas Bar Association
 - Member
- State Bar of Texas
 - Member
- Certified Public Accountant, Texas

Community

- Business Council for the Arts Leadership Arts Institute
- Class of 2020-2021

recognitions

- Listed in "The Top 50 Attorneys of Dallas for 2023" (by Attorney Intel)
- Listed in "Best Lawyers: Ones to Watch" (by BL Rankings) for Corporate Law in Dallas, Texas, 2023-2025
- Included in "Texas Super Lawyers" (by Thomson Reuters) Rising Stars list, 2022

presentations

- **"Top 10 Mistakes in Contract Drafting: Key Concerns and Tips for Corporate Counsel relating to Drafting and Negotiating Commercial Contracts"**
DFW Association of Corporate Counsel Chapter Luncheon, April 2019
- **"How to Manage Risk: Issues and Concerns in Drafting and Negotiating Commercial Contracts"** DFW Association of Corporate Counsel Chapter Luncheon, August 2024

in my free time

I'm a huge fan of the Dallas Stars ice hockey team and follow them religiously. I also love to cook, especially the family dishes that were passed down from my Sicilian grandparents.